Implementation of the Hemostasis Optimization Program (HOP) at a large US teaching hospital, as part of a portfolio conversion, resulted in:

- Substantial cost savings without sacrificing patient outcomes
- OR and supply chain efficiencies
- High surgeon and staff satisfaction

An evaluation of HOP demonstrated:

**ANNUAL COST SAVINGS**

$168,688

Implementation of the HOP framework resulted in annual cost saving of $168,688, not including contractual savings from switching to a full-line supplier

**DECREASED SPEND PER UNIT**

Spend per hemostat unit trended downward 15% - the result of shifting to more cost-effective products appropriate for each bleeding situation

Visit www.ethicon.com/HOPevidence to read the full HOP Study